



Buyer's Profile

Contact Information

Date: _____

Name

Office Phone

Spouse or Partner

Home Phone

Mailing Address

Mobile Phone

City State Zip

Fax

E-mail

Financial Information

What is the **total amount** you are considering investing in a business?

0-100K 100K-250K 250K-500K 500K-750K 750K-1M 1M-2M 3M+

Other _____

How much **liquid cash** do you have available to invest in a business?

0-100K 100K-250K 250K-500K 500K-750K 750K-1M 1M-2M 3M+

Other _____

What **additional sources of investment capital** do you anticipate utilizing?

Home Equity Loan Family Investments Borrowing from Banks/Non-Bank Lenders

Business for Sale Investment / Retirement Proceeds Business Seller Holding Notes

Other _____

Yearly **Net Income** Required:

0-100K 100K-250K 250K-500K 500K-750K Other _____



General Information

How long have you been looking for a business?

Just Started 3-6 months 6-12 months Other_____

Do you currently own a business?

Yes No

If yes, provide business name(s) _____

Have you previously owned a business?

Yes No

If yes, provide business name(s) _____

Are you looking for a business that has real estate included?

Yes No

Are you looking for a business that you can operate as an Absentee Owner?

Yes No

Are you looking for a Franchise Business?

Yes No

Are you looking for a specific type of business?

Yes No

If yes, provide type _____

Are you looking for a business in a specific county(s)?

Yes No

If yes, provide county(s) _____



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Financial Profile

Assets	Net Worth
Cash on Hand in Banks	\$ _____
U.S. Government Securities	\$ _____
Cash Surrender Value of Life Insurance	\$ _____
Value of Business Owned	\$ _____
Other Stocks and Bonds	\$ _____
401K, IRA, or SEP IRA (in certain circumstances retirement accounts can be used toward the purchase of a business without taxes or penalties)	\$ _____
Real Estate	\$ _____
Automobile - Number (_____)	\$ _____
Household Furnishings and Personal Effects	\$ _____
Other Assets (Itemize)	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
Total Assets	\$ _____

Liabilities	Net Worth
Notes Payable	\$ _____
Liens on Real Estate	\$ _____
Other Liabilities (Itemize)	\$ _____
_____	\$ _____
_____	\$ _____
_____	\$ _____
Total Liabilities	\$ _____

Source of Income	Net Worth
Salary	\$ _____
Dividends and Interest	\$ _____
Bonus and Commissions	\$ _____
Real Estate Income	\$ _____
Other Income	\$ _____
Total Income	\$ _____

By signing below I attest that I am requesting information on businesses for sale solely for the purpose of acquiring a business, and I am not requesting information for my work as a market researcher, Real Estate or business broker or as an employee of any local, state or federal governmental agency.

Signature: _____ Date: _____